



THE ADVERTISING EFFICIENCY RATIO: A MARKETING AGGREGATE INDICATOR MODELING FOR A NOISY AND TURBULENT MARKET

Gabriel-Petru Luca*, Ion Verzea

"Gheorghe Asachi" Technical University of Iasi, 67 D. Mangeron Blvd., 700050 Iasi, Romania

Abstract

This paperwork is trying to achieve some of theoretical and practical objectives concerning the “agility” concept: to make the differences operational, and to ensure the present surviving and the future development of economical activities in a, more and more, turbulent business environment. Also, the paperwork comes to display a genuine aggregate indicator “Advertising Efficiency Ratio”, special developed to help the market players to face – throughout their advertising process – the challenge of a noisy and, more and more, turbulent global market, having also in view the green marketing approach.

Key words: advertising assessment questionnaire, advertising efficiency, inquiry, turbulent global market

* Author to whom all correspondence should be addressed: e-mail: gpluca77@yahoo.com; Phone: +40 722 271 657; Fax: +40 232 271 040